

DRILLING & DEMOLITION

Channels Orientation

2022



OBJECTIVES

Recognize drilling modes and determine base material for each mode

Know the difference between electro-pneumatic and cam-action hammer drills

Distinguish between bit connection ends and be able to match up to correct tool

Be able to pick out the correct drill bit for an application

Be able to pick out the correct chisel for an application

Be able to pick out the correct tool for an application

Understand the features and benefits of all tools

MODES OF OPERATION



Rotation Only



Rotation and Hammer



Hammer Only

HAMMERING MECHANISMS

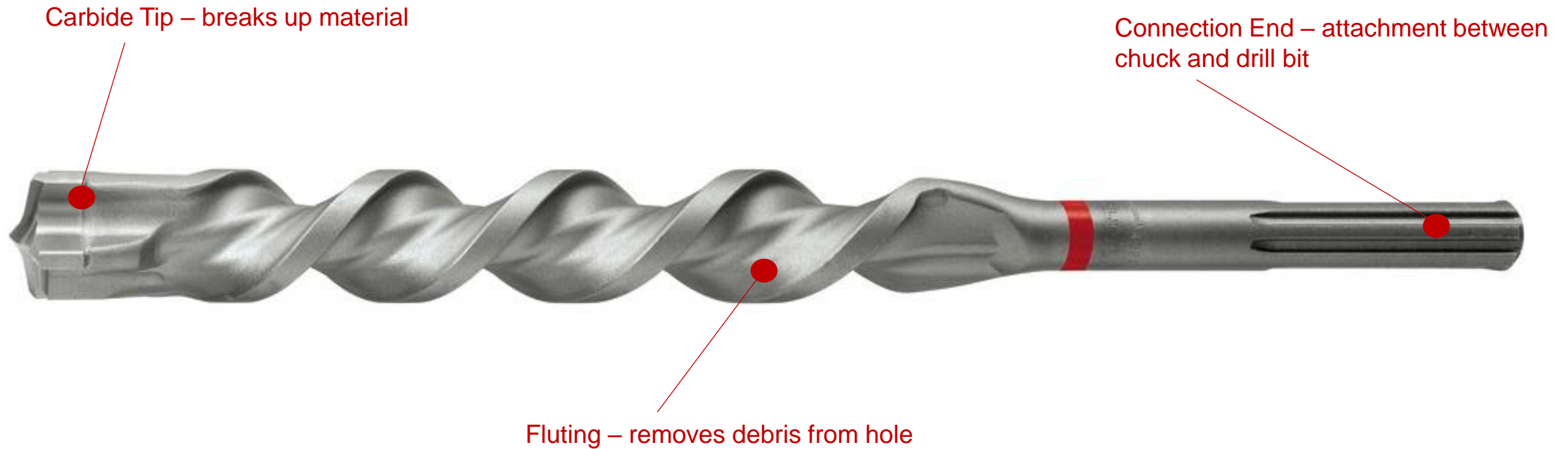
CAM ACTION (metal to metal
contact)



ELECTRO-PNEUMATIC
(pockets of air)



COMPONENTS OF A DRILL BIT



Hilti's Connection Ends



1 1/8" HEX connection
Industry standard

FITS TE3000 and many competitors breakers



TE-S connection
Hilti only connection

FITS TE805,905,1000,1500



TE-Y connection
Industry standard, known as SDS-MAX

Fits all Hilti combihammers from TE50 to TE92
and Hilti breakers from TE500 to TE708
Will also fit any competitor tool that uses SDS-MAX



TE-C connection
Industry standard, known as SDS+ or just SDS

Fits all Hilti drills from a TE-1 to TE40c
Will also fit any competitor tool that uses SDS+



Smooth Shank
Industry standard

Fits all drills with a Jacobs chuck (also known as
keyless, keyed, or 3 jawed)

Hilti's Connection Ends



TE-H Chisel – 1-1/8” Hex



TE-S Chisel – 6 or Multi Groove –
Hilti Exclusive



TE-Y Bit – 2 Grooves, 3 Slots –
SDS MAX



TE-C+ Bit – 2 Grooves, 2 Slots –
SDS +



TM Bit – Smooth Shank

CHOOSING A DRILL BIT

Determine the connection end

Select the diameter

Total length vs Working length

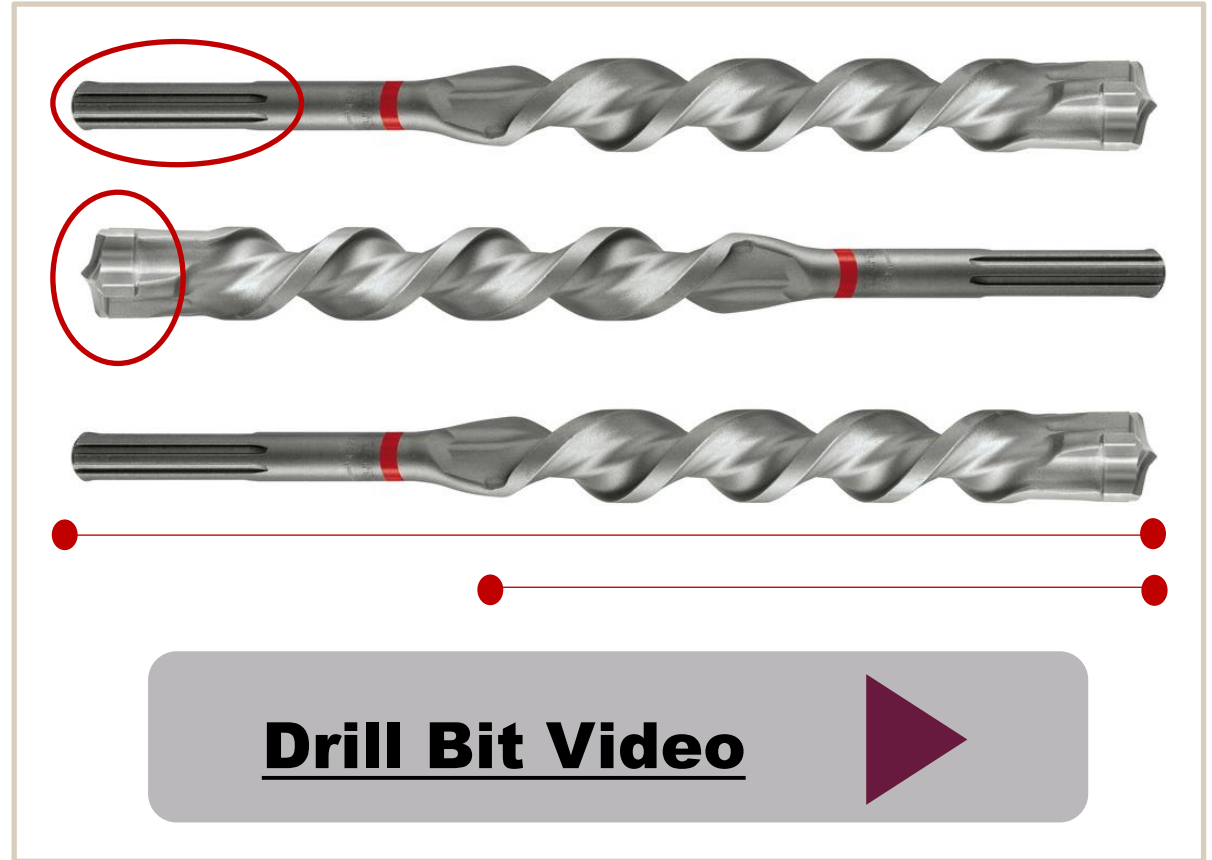
Example TE-CX ½ x 6", WL = 4"

Metric Bits – Why?

mm Diameter / cm Length

Example TE-CX 6/17

Metric Diameter to Fractional Diameter



Determine Drill Bit by Working Length

X BITS AND STANDARD BITS

X - BITS

Ultimate ●●●●●

FULL carbide
tip

LONGER life

4 Cutters

4 Flutes

Rebar resistant
or proof

Wear mark



VS

Premium ●●●●○

STANDARD

Single carbide
brazed tip

2 Flutes

NO steel hits

2 Cutters

NO rebar



CRUCIFORM AND CORE BITS



Starting
carbide tip

Multiple
cutting
edges

Lighter,
wider &
changeable
fluting



Concrete or
masonry

Faster at >
2-5/8"
diameter

Chisels



Chisel descriptions –
Hilti nomenclature
(TE-YP SM 36)

Length in CM

Must determine the
application

Chisel connection end
to match tool model

Length and Application Determines Choice of Chisel

Types of Chisels



Pointed Chisel – Uncontrolled Break



Flat Chisel – Controlled Break



Wide Flat Chisel - Scaling



Flexible Chisel – Vinyl Tile Removal



Bushing Tool - Roughening



Ground Rod Adaptor

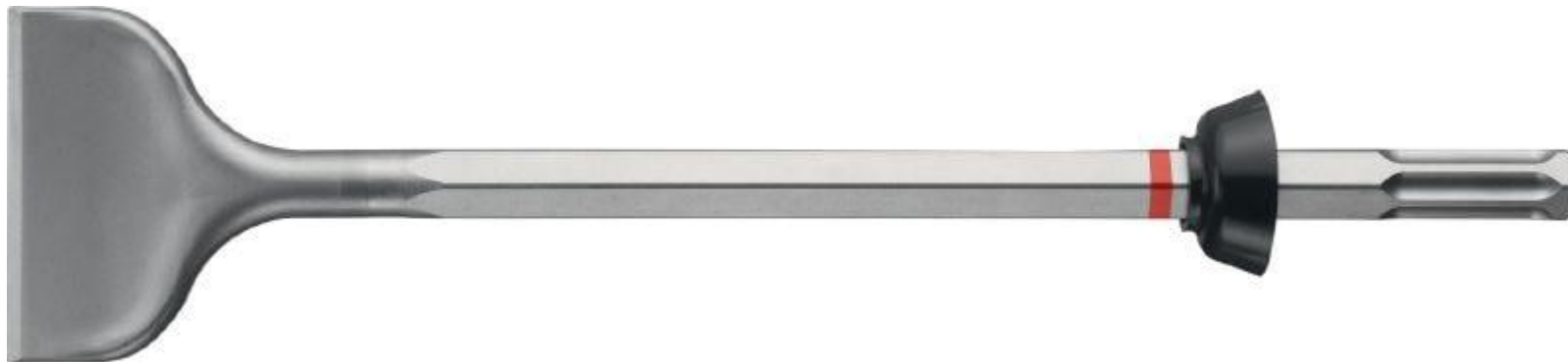
Pointed Chisel – Uncontrolled Break



Flat Chisel – Controlled Break



Wide Flat Chisel - Scaling



Flexible Chisel – Vinyl Tile Removal



Bushing Tool - Roughening



Ground Rod Adaptor



WHY ARE HILTI CHISELS DIFFERENT?



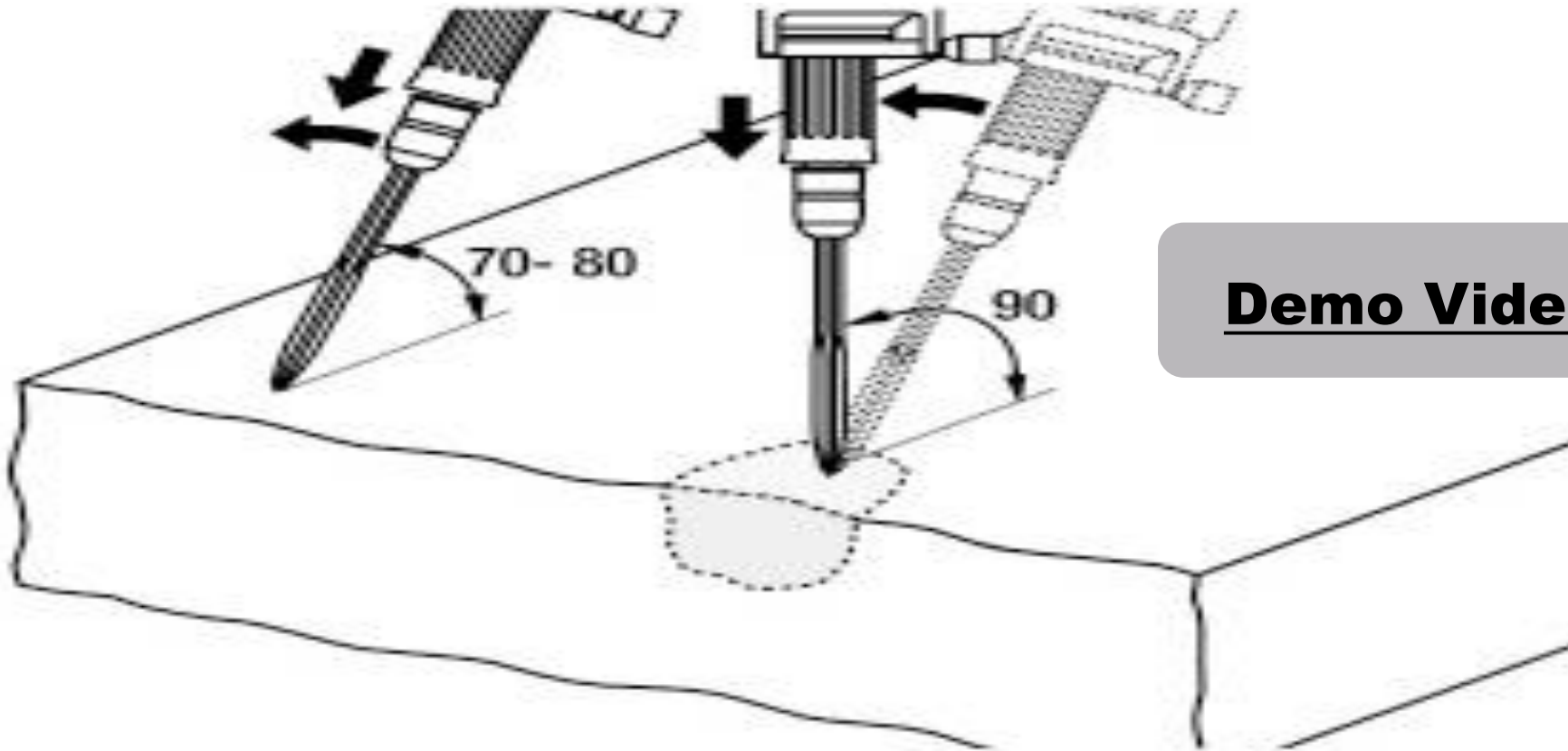
Polygon design for self-sharpening effect

Interior metal is harder than exterior

Polygon shape lessens chance of chisel sticking

Difficult to sharpen a standard chisel

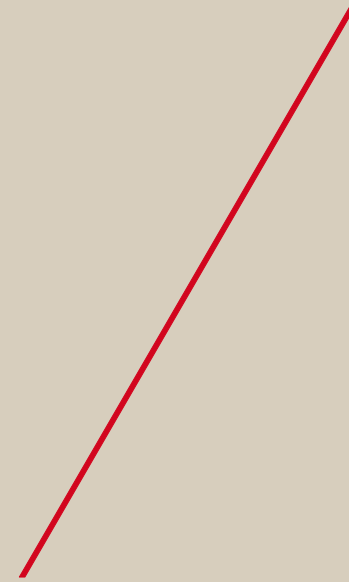
HOW TO BREAK CONCRETE



Demo Video



KAHOOT?



TOOL SELECTION - DRILL



How do you select the correct drill for a customer?

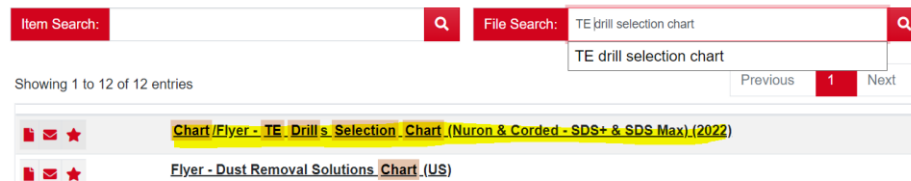
- Start with open probes.
- What are you doing with the tool (drilling into concrete, masonry)?
- What size holes are you drilling (find out about current project)?
- What size holes do you typically drill (determine optimal bit range)?
- What is the largest size hole that you would drill (determine possible bit range)?
- Do you have power at your job (determine if battery tool is needed)?
- Do you need to do any chipping with this tool (determine other features needed)?













**Use Funnel
Questioning
with Open and
Closed Probes**

You can now select the correct tool – TE Drill Selection chart (myProductSupport or HOL)

TOOL SELECTION - DRILL


Go to myProductSupport > File search side type "TE Drill selection chart" > click to view selection chart




TOOL SELECTOR FOR CORDED ROTARIES							
TOOL							
	TE 2	TE 2-S	TE 3-C	TE 7-C	TE 30	TE 30-C-AVR	
DRILL BIT DIAMETER							
	3/16"	✓+	✓+	✓	✓	✓	✓
	1/4"	✓+	✓+	✓+	✓	✓	✓
	5/16"	✓+	✓+	✓+	✓	✓	✓
	3/8"	✓+	✓+	✓+	✓+	✓+	✓+
	1/2"	✓+	✓+	✓+	✓+	✓+	✓+
	9/16"	✓	✓	✓+	✓+	✓+	✓+
	5/8"	✓	✓	✓+	✓+	✓+	✓+
	11/16"	✓	✓	✓	✓+	✓+	✓+
	3/4"	✓	✓	✓	✓+	✓+	✓+
	7/8"			✓	✓	✓	✓
	1"				✓	✓	✓
	1-1/8"						
MATERIAL	High Reinforced Concrete	✓	✓	✓	✓+	✓+	✓+
	Concrete, Granite, Solid Brick	✓+	✓+	✓+	✓+	✓+	✓+
	Hollow Brick Ties	✓	✓+	✓	✓	✓	✓
Weight		5.3 lbs	5.3 lbs	6.6 lbs	7 lbs	8.7 lbs	8.8 lbs
Chisel Function				Yes	Yes	Yes	Yes
FEATURES	AVR						Yes
	DRS			Yes			
Connection End							

✓ Possible

✓+ Optimal

 AVR Active Vibration Reduction

 DRS On-board Dust Removal System

TOOL SELECTION - DRILL

Remember the probing questions!

1.) What are you doing with the tool?











2.) What size holes do you typically drill?

3.) What is the largest hole you would drill?

4.) Do you have power at the jobsite? (or do you need a battery)


5.) Do you ever need the chipping function?


TOOL SELECTOR FOR CORDED ROTARIES

		TE 50-AVR	TE 60-AVR	TE 60-ATC/AVR	TE 70-AVR	TE 70-ATC/AVR
TOOL		    				
DRILL BIT DIAMETER	1/2"	✓	✓	✓	✓+	✓
	9/16"	✓	✓	✓	✓+	✓
	5/8"	✓+	✓	✓	✓+	✓
	11/16"	✓+	✓	✓	✓+	✓
	3/4"	✓+	✓+	✓+	✓+	✓+
	7/8"	✓+	✓+	✓+	✓+	✓+
	1"	✓+	✓+	✓+	✓+	✓+
	1-1/8"	✓+	✓+	✓+	✓+	✓+
	1-1/4"	✓+	✓+	✓+	✓+	✓+
	1-3/8"	✓	✓+	✓+	✓+	✓+
	1-1/2"	✓	✓+	✓+	✓+	✓+
	1-9/16"	✓	✓+	✓+	✓+	✓+
	1-3/4"				✓	✓+
	2"				✓	✓+
	2-1/16"					✓
	2-1/8"					
MATERIAL	High Reinforced Concrete	✓+	✓+	✓+	✓+	✓+
	Concrete, Granite, Solid Brick	✓+	✓+	✓+	✓+	✓+
Weight		13.4 lbs	13.9 lbs	16.3 lbs	16.9 lbs	19.6 lbs
Chisel Function		Yes	Yes	Yes	Yes	Yes
FEATURES	ATC			Yes		Yes
	AVR	Yes	Yes	Yes	Yes	Yes
Connection End		 SDS max	 SDS max	 SDS max	 SDS max	 SDS max

✓ Possible

✓+ Optimal

 Active Torque Control

 Active Vibration Reduction

TOOL SELECTION - BREAKER

How do you select the correct breaker for a customer?

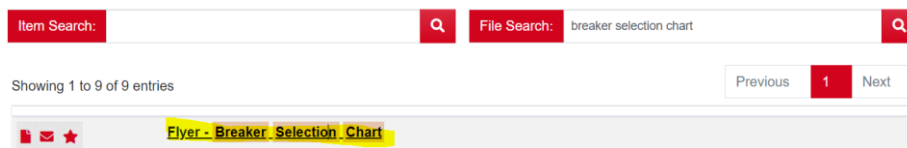
- Start with open probes.
- Where are you using the tool (zone – see selector)?
- What base material are you working with?
- How thick is the base material?
- Is this for concrete breaking or surface preparation?
- Do you have power at your job (determine if battery tool is needed)?
- Do you need to do any drilling with this tool?

You can now select the correct tool



TOOL SELECTION - BREAKER

Go to myProductSupport > File
search side type "Breaker
selection chart" > click to view
selection chart



FEATURES AND BENEFITS



ATC – Active Torque Control

Stops drill rotation & stops motor



AVR – Active Vibration Reduction

Reduces vibration back to operator



DRS – Dust Removal System

Removes most dust after drilling or demolition



Service Indicator & Power Reduction Button (50%)

DRS Video



ATC Video



SUMMARY

- **Drilling Modes**
 - Rotation only for wood or steel
 - Rotation and hammer for concrete and masonry
 - Hammer only for breaking up concrete or masonry
- **Hammer Action**
 - Electro-Pneumatic – pockets of air
 - Cam Action – metal to metal contact
- **Connection Ends** – TM, TE-C+, TE-Y, TE-S & TE-H
- **Drill Bit Selection**
 - Determine connection end
 - Determine diameter and working length
- **Chisel Selection**
 - Determine connection end
 - Determine overall length and application
- **Drill Selection**
 - Optimum and total bit ranges
- **Features and Benefits**
 - ATC, AVR, DRS

THANK YOU

